

Corey
Goodskills Graduate
U.S Marine Corps Veteran
Material Handler
Precision Rollform Technologies

goodwill® western new york

2024 Annual Report

Changing lives through the power of work for more than 100 years in Western New York.

Goodwillwny.org

Celebrating Impact and Partnerships



On behalf of the Board of Directors, team members, and the individuals whose lives are enriched by Goodwill of Western New York, we extend our heartfelt gratitude for your continued support of our mission to empower individuals and families to overcome challenges and achieve their fullest potential through the power of work.

Our social innovation model remains the cornerstone of sustainability for Goodwill of Western New York. By operating a mission-driven retail enterprise, we generate critical revenue that funds our workforce development programming, programs that help individuals gain skills, secure employment, and build brighter futures. This model thrives because of the commitment of our donors and shoppers, and we are profoundly thankful for their role in driving our mission forward.

This year, we also celebrated our accomplishments made possible through the invaluable contributions of our business and community partners. These partnerships do more than support our mission, they create real jobs for Goodskills Career Builder graduates, opening doors to sustainable careers in manufacturing and technology. By hiring our graduates, these partners not only transform individual lives but also strengthen the Western New York economy. Every job represents a ripple effect: increased household stability, greater consumer spending, and a more resilient regional workforce.

Together, we are building a thriving community where opportunity and economic growth go hand in hand.



President & CEO
Goodwill of Western New York

2024 Goodwill Board of Directors

MELISSA STEPHAN
Chair

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Vice Chair

CHERYL PROUT
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BETSY DELLEBOVI
Secretary

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ASANTEWA HOLLEY
FELICIA JONES

FRANK LOTEMPIO, III
MICHAEL PATTI
LISA PETRONIO

Goodwill of Western New York

2024 by the numbers



How we EARNED our Way

13,875,680 pounds of donations collected

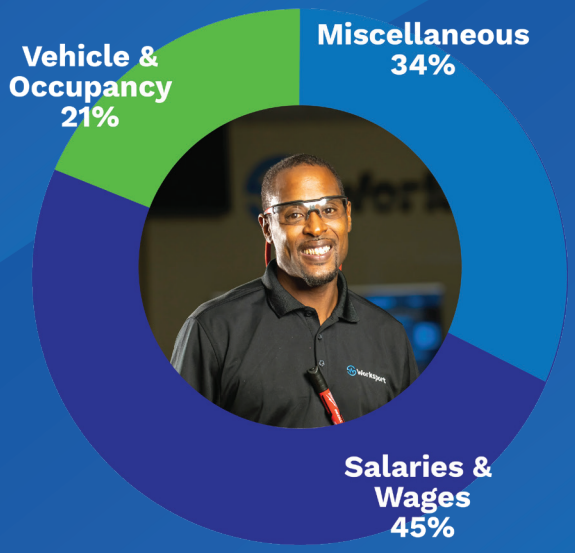
346,892 individual donors

682,898 retail store transactions

2,732,161 items sold

5,737,901

pounds of material recycled and prevented from going into landfills



How we PAID our Way

$12 million wages and benefits paid

280 Goodwill of WNY employees

300 veterans supported

1,214

unemployed and underemployed individuals supported through Goodwill's Workforce Development Programs

90 cents from every dollar spent directly supports Goodwill of Western New York programs and services.

Changing Lives.
Building Careers.

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